

MINUTES OF THE VENDOR MEET ORGANIZED ON 24/09/2020 AT MCL HQBY MM
DEPARTMENT THROUGH VIDEO CONFERENCING.

Ref: MCL/SBP/MMD/20-21/Vendor Meet/ 796

Dt.20.10.2020.

At the outset, GM (MM/HOD) welcomed all the representatives of suppliers (vendors), D (T/OP), HODs and executives of various departments of MCL viz. Systems, Finance, Excavation, S&R, E&T and MM etc.

The meeting started with permission of D (T/OP). All the vendors present during the meeting through Video Conferencing were requested to share their experiences, problems faced in business dealings and complaints, if any with MCL. Suggestions were also invited for improvement and streamlining working relationship with MCL.

Many issues were discussed by the representatives of Vendors during the meeting. The issues discussed are noted below along with the action taken against them:-

1.) Requirement of approval to waive-off Liquidated Damages in time of COVID-19.

Vendors were informed that MCL has been waving – off LD under Force Majeure conditions. They were further assured that their interest will be taken care of and LD will not be deducted wherever the reasons causing delay are genuine and unavoidable.

2.) Problem faced in addition of items on GeM.

Vendors were enlightened about the GeM Help-Desk where they can get full support and training regarding the issues faced on GeM.

3.) No information on Payment Status.

Some vendors requested for providing online status of their bills. GM(Systems) informed that this facility is already available and could be accessed through MCL website. However, efforts are being made to make the bill-tracking system as much informative as possible.

4.) GST not to be considered while calculation of EMD & PBG amounts and maximum EMD amount value may be reduced to Rs. 10 lakhs.

The vendors were informed that EMD and PBG amounts are being calculated as per the provision of the manual. Participating vendors were informed that this issue is under active consideration of CIL and on receipt of amendment from CIL, the same shall be incorporated in future NIT's.

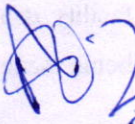
Apart from these issues, a few suggestions were also received which are as follows:-

- 1.) Omnibus Guarantee may be taken – All the OEM's and vendors having regular business with MCL requested that they should be allowed to submit Omnibus Bank Guarantee, which will obviate the necessity to provide separate BG towards SD and PBG in each contract.
- 2.) During the transition from Coal-Net to SAP, a module may be incorporated through which on generation of payment advice, they may be directly sent to the concerned vendor.
- 3.) M/s Tata Hitachi raised the issue of price fall clause in respect of spares and consumables emphasizing that they are having depot agreements with different subsidiaries of Coal India Ltd. At the same time, they are offering spares along with HEMMs /Equipment. Since, in all tenders of HEMM procurements Reverse Auction is being conducted, it results in reduction of prices of spares, even lower than the Depot Agreement prices. Hence, they have requested that the prices of these spares procured along with HEMMs should not attract imposition of price-fall clause.
- 4.) There was one more suggestion from M/s Tata Hitachi that the prevailing clause of NIT for authorization to their Authorized Distributors needs immediate review and the existing format of undertaking to be given by the Principal is very much restricting and is not as per the present system being followed by Principals. They informed that they are supplying spares through their dedicated Sales and Service Network of Authorized Distributors in all subsidiaries of CIL but in places where they don't have and dealers available, they are supplying spares directly. Also, in contracts related to supply of spares along with equipment, they are supplying them directly. Therefore they are unable to provide the undertaking in the format required in NIT's. This was also repeated by M/s. Kirloskar Brothers Ltd.

It was opined that these suggestions may be taken up with competent authorities at CIL for compliance, if found feasible.

Meeting ended with vote of thanks.

List of participants who attended the meeting is enclosed at Annexure – A.


20/10/2020
GM (MM/HOD)
J. K. V.

Copy to:-

GM (F)/GM (ExcV)/GM (E&M)/GM (Systems)/GM (S&R)/GM (E&T), MCL HQ.

Copy for kind information to:-

1. D (T)/OP, MCL.
2. TS to CMD, MCL.
3. GM (MM) CIL; Kolkata.

ANNEXURE – A**LIST OF VENDORS & EXECUTIVES WHO HAVE ATTENDED THE MEETING**

Name of MCL HQ's Executive		
Sl No.	Name of Executives	Designation
1	Shri. O P Singh	D (T/OP)
2	Shri. M K Vishwakarma	GM (MM/HOD)
3	Shri. Mihir Chandra	GM (MM)/Stores
4	Shri.P. K. Swarnakar	GM (Finance)/HOD
5	Shri. A K Satpati	GM (Excvt.)/HOD
6	Shri. S K Gayasen	CM (Excvt.)
7	Shri. D K Jha	GM (Min/S&R)
8	Shri. S K Bhanja	GM (Systems)
9	Shri. S K Bhuyan	GM (E&M)
10	Shri. K S A Selvan	GM (E&T)
11	Shri. R.Khan	CM (MM)
12	Shri. R.Rout	CM (MM)
13	Shri. P.K.Chinara	CM (MM)
14	Shri. Sunil Kumar	CM (Excvt.)
15	Shri. A K Acharya	Sr. Mgr (Min/S&R)
16	Shri. J C Biswas	Mgr (Fin.)
17	Shri. R N Patel	DyMgr (MM)
18	Shri. R.Vijay Krishnan	DyMgr (MM)
19	Shri. S S Padhi	AM (MM)
20	Shri. SwadhinMeher	AM (E&M)
21	Shri. Vishal Mishra	AM (E&T)
Name of MCL Area's Executive		
Sl No.	Name of Executives	Designation
1	Shri. A K Bastia	SO(MM), CWS(X) Talcher.
2	Shri. JoyeshNayak	SO(MM), Lingaraj Area.
3	Shri. S B Tripathy	SO(MM), Hingula Area.
4	Shri. B N Sahoo	SO(MM), IB Valley.

Details of the Vendors

Sl. No.	Name of the Firm	Name of the Participant	Designation
1	BEML	Samir RanjanPattanaik	Dy. General Manager (Sales)
2	BEML	K. Sitaram	Asst. General Manager (Parts)
3	GMMCO Ltd.	I.C.Pani	Regional Manager
4	GMMCO Ltd.	Vikas Kumar	Asst General Manager
5	Bharat Power Corporation Pvt Ltd	S.Srinivas	Dy. Branch Manager
6	Eimco Elecon (India) Ltd.	Debarshi Mitra	General Manager (Sales)
7	Volvo CE India Pvt Limited	Indrajit Paul	National Manager –Tendering & Corporate Sales
8	TATA Hitachi	Rishi Raj Kishore	Asst. General Manager – Mining Sales
9	Indian Oil	Kuldeep Pradhan	Manager LTS

10	Voltas Limited Mining & Construction Equipment Division	Binu John	Sr. Commercial Executive
11	Kirloskar Brothers Limited	Sanat Das	Manager
12	Kirloskar Brothers Limited	Arindom Bhattacharjee	Associate Manager
13	Kasi Sales & Services Pvt. Ltd.	Santosh Mishra	Regional Manager
14	Trishul Tread Pvt. Ltd.	Babaji Nayak	Manager(parts)
15	Epiroc Mining India Limited	Promit Mazumdar	Regional Manager
16	Uttam Blastech Pvt Ltd,	Ms. Kalyani Chakravarthula	Sales Manager
17	GSF Pipe	Bishnu Panda	Sr. Sales Officer
18	J R Services	Rishi Arora	Proprietor
19	Subham Poles Projects Pvt Ltd	Shyamashish Roy	Manager
20	Vareli Tecnac Pvt. Ltd.	Rajat Bagrodia	Director
21	Vareli Tecnac Pvt. Ltd.	Shouvik Pal	Vice President (Tech.)
22	Vareli Tecnac Pvt. Ltd.	Abhishek Giri	Manager (Business Development)
23	Apipl	Mrs. Shweta Hedau	Manager-Business Development
24	I.R. Technology Services Pvt. Ltd.	Ms. Manjary Bhattacharjee	Chief General Manager
25	Mine Line Pvt. Ltd.	Supriyo Dutta	Executive Assistant
26	Shri Shyam Techno	Deveshmarodia	Proprietor
27	Safex India	Veekash Kumar	General Manager (Corpt)
28	Sail Teknik Pvt. Ltd	Dhrubo Mukerjee	Director
29	WILO Mather and Platt Pumps Pvt. Ltd.	Rajesh Ranjan Jena	Branch Manager
30	WILO Mather and Platt Pumps Pvt. Ltd.	Achintya Kumar Kundu	Manager
31	Cummins India Limited	R.Khobragade	KAM-Sales
32	Pewexd	Rajesh Patel	Partner
33	Shivasakti Engineering and Construction.	Nirod Kumar Rout	Managing Partner
34	M P Enterprises.	Bhogesh Kumar	Proprietor
35	Kyocera Document Solutions India Private Ltd	Ravi Saini	Manager
36	SK	Sharwan Kumar	Proprietor
37	A.N. System & Engineers	Narendra Mathurkar	CEO
38	Minesource India Private Limited	Niranjan Lal Agarwal	Director
39	Numeric UPS	Prasanna Kumar Sahoo	Branch Head - Sales
40	New Mangla Cables	Yash Gupta	Proprietor
41	Larsen & Toubro	Amitava Guha	Asst General Manager
42	Senlogic Automation (P) Ltd.	R.Mathivanan	Director
43	Drill-bit International	Pramod Raijadhav	Senior Principal Scientist & Scientist-In-Charge
44	Akanksha Power and Infrastructure Pvt Ltd.	Shweta Hedau	Manager- Business Development
45	SKA Engineers	Mr. Kanhaiya Mishra	Head Operations and Business
46	Draeger Safety (India) Private Ltd	Mr. Anirban Bhattacharjee	Mining Sales Manager
47	Cummins India Limited	Jeewan Singh	DGM Sales
48	Cummins India Limited	Rajarshee Sarkar	Sr Manager Sales
49	Cummins India Limited/Garuda Power	Bhramar Chakraborty	Branch Head

Few Snaps of the Event





